

Oversea-Chinese Banking Corp Ltd

Growth in NIMs lifts profits

SINGAPORE | BANKING | 2Q22 RESULTS

- 2Q22 earnings of S\$1.48bn were in line with our estimates, from higher net interest income and non-interest income, and lower allowances. 1H22 PATMI is 47% of our FY22e forecast. 2Q22 DPS rose 12% YoY to 28 cents.
- NII grew 16% YoY underpinned by loan growth of 8% YoY and NIM increasing 13bps YoY to 1.71%. Total non-interest income grew 6% YoY due to higher trading and insurance income offset by lower fee income. Allowances fell 69% YoY to \$\$72mn.
- Maintain BUY with an unchanged target price of \$\$14.22. Our FY22e estimates remain unchanged. Catalysts include lower provisions and higher interest income as economic conditions improve. OCBC is our preferred pick amongst the three banks due to attractive valuations, upside in dividend from a 15% CET 1 and lower provisioning as the Indonesian and Malaysian economies recover.

Results at a glance

| (SGD mn) | 2Q22 | 2Q21 | YoY | 1Q22 | QoQ | Comments |
|-----------------|---------|---------|-------|---------|------|--|
| NII | 1,700 | 1,461 | 16% | 1,503 | 13% | 16% growth YoY, underpinned by a 8% increase in average loan volumes. NIM up 13bps YoY to 1.71% from rise in asset yields. |
| Net Fees & Comm | 477 | 563 | (15%) | 522 | (9%) | Decline largely due to lower WM, brokerage and IB fees offset by a rise in loan and trade-related fees and higher credit card fees. |
| Insurance | 372 | 205 | 81% | 277 | 34% | Improvement due to an increase in operating profit and mark-to-market gains in its insurance funds from rising interest rates. |
| Other Non-II | 267 | 212 | 26% | 225 | 19% | Trading income up 26% YoY from higher customer and non-customer flow treasury income. |
| Total income | 2,879 | 2,572 | 12% | 2,643 | 9% | |
| Expenses | (1,253) | (1,138) | 10% | (1,205) | 4% | Increase mainly from annual salary increments and a rise in headcount. Investments in technology capabilities also increased while business promotion expenses rose with higher business volumes. Nonetheless, CIR improved 8bps YoY to 43.5%. |
| PPOP | 1,871 | 1,647 | 14% | 1,692 | 11% | |
| Allowance | (72) | (232) | (69%) | (44) | 64% | Total allowances 64% higher QoQ consist of GP of S\$66mn (1Q22: S\$13mn) and SP of S\$6mn (1Q22: S\$31mn). Nonetheless, credit costs improved 22bps YoY to 8bps. |
| PATMI | 1,481 | 1,160 | 28% | 1,356 | 9% | |

Source: Company, PSR

The Positives

- + Net interest income grew 16% YoY. NII grew 16% YoY led by loan growth of 8% YoY and NIM improvement of 13bps YoY to 1.71%. Loan growth was driven by Singapore, Indonesia, Greater China, USA and UK, and the building and construction and general commerce sectors, as well as consumer lending, including mortgages. NIM expansion was mainly due to asset yields outpacing higher funding costs amid a rapidly rising interest rate environment. OCBC has guided for mid-single digit loan growth (from mid to high-single digit) and NIM of 1.70% (from 1.5-1.55%) for FY22e.
- + Allowances fell 69% YoY to \$\$72mn. Total allowances fell 69% YoY but were up 64% QoQ to \$\$72mn. GPs of \$\$66mn (1Q22: \$\$13mn) and \$Ps of \$\$6mn (1Q22: \$\$31mn) were made during the quarter. Total NPAs were down 8% QoQ and 3% YoY to \$\$4bn, and the NPL ratio improved by 10bps QoQ to 1.3%. Credit costs improved by 22bps to 8bps due to the better credit environment and write-backs in Malaysia.



5 August 2022

BUY (Maintained)

| LAST CLOSE PRICE | SGD 12.21 |
|------------------|-----------|
| FORECAST DIV | SGD 0.56 |
| TARGET PRICE | SGD 14.22 |
| DIVIDEND YIELD | 4.6% |
| TOTAL RETURN | 21.0% |

OMPANY DATA

| BLOOMBERG TICKER | OCBC SP |
|-------------------------------|---------------|
| O/S SHARES (MN): | 4,494 |
| MARKET CAP (USD mn / SGD mn): | 39779 / 54875 |
| 52 - WK HI/LO (SGD) : | 13.54/10.98 |
| 3M Average Daily T/O (mn): | 5.95 |

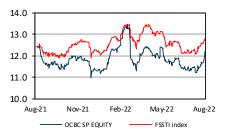
MAJOR SHAREHOLDERS (%)

| Selat Pte Limited | 11.8% |
|--------------------------|-------|
| Lee Foundation Singapore | 4.2% |
| Vanguard Group Inc | 2.7% |

PRICE PERFORMANCE (%)

| | 1MTH | 3МТН | YTD |
|------------|------|-------|-----|
| COMPANY | 6.1 | (1.0) | 7.6 |
| STI RETURN | 5.3 | (2.0) | 6.5 |

PRICE VS. STI



Source: Bloomberg, PSR

KEY FINANCIALS

| Y/E Dec (SGD mn) | FY20 | FY21 | FY22e | FY23e |
|------------------|--------|--------|--------|--------|
| Total Income | 10,136 | 10,589 | 11,709 | 12,117 |
| Op. Profit | 1,403 | 3,873 | 5,683 | 5,970 |
| NPAT, adj. | 3,583 | 4,851 | 6,092 | 6,478 |
| EPS (SGD) | 0.80 | 1.08 | 1.36 | 1.45 |
| PER, adj. (x) | 15.2 | 11.3 | 9.0 | 8.4 |
| P/BV, x | 1.1 | 1.0 | 1.0 | 0.9 |
| DPS (S\$) | 0.32 | 0.53 | 0.66 | 0.70 |
| ROE | 7.4% | 9.5% | 11.2% | 11.2% |

Source: Bloomberg, Company, PSR

Valuation Method:

Gordon Growth Model (COE: 7.9%, g: 2%)

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The Negatives

- Fee income fell 15% YoY. Fee income declined 15% YoY to S\$477mn mainly due to lower wealth management, brokerage and investment banking fees, in line with weaker investor sentiment globally. Nonetheless, loan and trade-related fees increased on the back of higher lending and trade volumes, and credit card fees were also higher during the quarter, in line with the broader reopening of economies and resumption of activities. Trading income increased 26% YoY to S\$267mn mainly from higher customer and non-customer flow of treasury income, while insurance income soared 82% YoY to S\$372mn due to an increase in operating profit and mark-to-market gains in its insurance funds from rising interest rates. On the whole, non-interest income saw an increase of 6% YoY and 3% QoQ to S\$1.18bn.

Outlook

Loan growth: Loans grew 8% YoY in 2Q22 to \$\$298bn, exceeding the bank's guidance of a mid-single digit increase for FY22e. However, management said that it expects continued economic growth but at a slower pace due to the current economic environment. Management also sees further lending opportunities in the wholesale segment and sustainable financing. Mortgage pipelines in Singapore and Hong Kong are also healthy, with more drawdowns expected in FY22.

China: OCBC's total exposure to mainland China remains at 11% of Group loans (\$\$34bn), with onshore exposure are at \$\$7bn and offshore exposure at \$\$27bn. Nonetheless, customers include mainly top state-owned enterprises, large local corporates, as well as OCBC's network customers. Less than one-third of the Group's Mainland China onshore exposure (\$\$2bn) is corporate real estate loans and is largely lending to the bank's network customers. Greater China NPLs remained relatively unchanged and rose by 4% QoQ to \$\$631mn.

NIM: Management has raised its NIM guidance to 1.70% for FY22e (previously 1.5-1.55%). It expects to end 2022 with an exit NIM of 1.80%. OCBC has also said that based on historical data, a 100bps increase in rates would lead to an 18bps increase in NIMs. Assuming rate hikes totalling 100bps this year, our FY22e NII can climb S\$725mn (or 11%) resulting in an increase in our FY22e PATMI by 10%.

Table 1: OCBC guidance vs PSR estimates for FY22e

| Assumptions | OCBC | PSR |
|-------------------|---------------------|-------|
| NIM (%) | 1.70% | 1.69% |
| Loans growth (%) | Mid-single digit | 5.0% |
| Credit cost (bps) | Low end of 20-25bps | 23 |

Source: Company, PSR

Investment Action

Maintain BUY with an unchanged target price of S\$14.22

We maintain our BUY recommendation with an unchanged GGM target price of S\$14.22. We are keeping our FY22e forecast unchanged. We continue to assume 1.24x FY22e P/BV and ROE estimates of 9.3% in our GGM valuation. Catalysts include lower provisions and higher interest income as economic conditions improve. OCBC is our preferred pick among the three banks due to attractive valuations, upside in dividend from the 15% CET 1 buffer and lower provisioning as the Indonesian and Malaysian economies recover.

<u>Abbreviations</u>

NII – Net interest income NIM – Net interest margin Non-II – Non-interest income

NPL – Non-performing Loans SP – Specific provisions

GP - General provisions



GGM valuation

| ltem | Description | Value |
|--------------------|-----------------------|-------|
| R _f | Risk-free rate | 1.1% |
| Е | Equity-risk premium | 6.0% |
| В | Beta | 1.1 |
| COE | Cost of Equity | 7.9% |
| ROE | Return on Equity | 9.3% |
| g | Terminal growth rate | 2.0% |
| (ROE-g) (COE-g) | _Target Price to Book | 1.24 |
| | BVPS, S\$ | 11.49 |
| | Valuation, S\$ | 14.22 |

Source: PSR



Financials

Income Statement

| Y/E Dec, SGD mn | FY19 | FY20 | FY21 | FY22e | FY23e |
|--------------------------|---------|---------|---------|---------|---------|
| Net Int Income | 6,332 | 5,966 | 5,855 | 6,885 | 7,247 |
| Fees and Commission | 2,123 | 2,003 | 2,245 | 2,317 | 2,440 |
| Other Non int income | 2,418 | 2,167 | 2,489 | 2,506 | 2,430 |
| Total operating income | 10,873 | 10,136 | 10,589 | 11,709 | 12,117 |
| Operating expenses | (4,644) | (4,439) | (4,764) | (5,121) | (5,309) |
| Operating profit | 4,243 | 1,403 | 3,873 | 5,683 | 5,970 |
| Provisions and others | (993) | (2,147) | (976) | (452) | (419) |
| Associates & JVs | 566 | 612 | 824 | 989 | 1,187 |
| Profit Before Tax | 5,802 | 4,162 | 5,673 | 7,124 | 7,576 |
| Taxation | (778) | (437) | (648) | (814) | (865) |
| Profit After Tax | 5,024 | 3,725 | 5,025 | 6,310 | 6,711 |
| Non-controlling Interest | 153 | 142 | 174 | 219 | 232 |
| Net Income, adj. | 4,871 | 3,583 | 4,851 | 6,092 | 6,478 |

Balance Sheet

| Y/E Dec, SGD mn | FY19 | FY20 | FY21 | FY22e | FY23e |
|------------------------------|---------|---------|---------|---------|---------|
| Cash bal with central banks | 23,201 | 26,525 | 27,919 | 27,528 | 21,929 |
| Due from banks | 35,813 | 32,816 | 25,462 | 27,048 | 27,150 |
| Debt and equity securities | 28,533 | 33,143 | 34,015 | 30,991 | 31,108 |
| Loans and bills receivable | 262,045 | 263,538 | 286,281 | 305,272 | 319,616 |
| Life Assur. Fund Inv. Assets | 87,338 | 97,068 | 100,096 | 103,099 | 106,192 |
| Others | 54,761 | 68,305 | 68,414 | 66,021 | 66,171 |
| Total Assets | 491,691 | 521,395 | 542,187 | 559,960 | 572,167 |
| Due to banks | 8,250 | 9,586 | 8,239 | 10,161 | 10,237 |
| Due to non-bank customers | 302,851 | 314,907 | 342,395 | 350,618 | 355,265 |
| Life Assur. Fund Liabilities | 84,446 | 94,454 | 96,306 | 99,195 | 102,171 |
| Debts issued | 29,388 | 24,355 | 20,115 | 20,669 | 20,875 |
| Others | 18,153 | 26,917 | 20,794 | 21,405 | 22,034 |
| Total liabilities | 443,088 | 470,219 | 487,849 | 502,047 | 510,582 |
| Shareholder's equity | 47,162 | 49,622 | 52,664 | 56,022 | 59,463 |
| Non-controlling interest | 1,441 | 1,554 | 1,675 | 1,894 | 2,126 |
| Total Equity | 48.603 | 51.176 | 54.339 | 57.916 | 61.589 |

Per share data (SGD)

| Y/E Dec | FY19 | FY20 | FY21 | FY22e | FY23e |
|-----------------------|-------|-------|-------|-------|-------|
| EPS, reported | 1.13 | 0.80 | 1.08 | 1.36 | 1.45 |
| EPS, adj. | 1.13 | 0.80 | 1.08 | 1.36 | 1.45 |
| DPS | 0.53 | 0.32 | 0.53 | 0.66 | 0.70 |
| BVPS | 10.93 | 11.09 | 11.72 | 12.51 | 13.33 |
| Dividend payout ratio | 47% | 40% | 49% | 49% | 48% |

Supplementary items

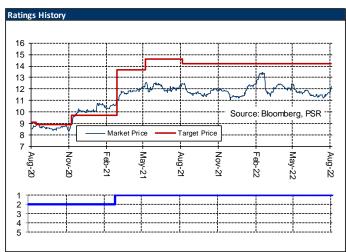
| Y/E Dec | FY19 | FY20 | FY21 | FY22e | FY23e |
|------------|-------|-------|-------|-------|-------|
| CET1 CAR | 14.9% | 15.2% | 15.5% | 15.9% | 16.6% |
| Tier 1 CAR | 15.6% | 15.8% | 16.0% | 16.4% | 17.1% |
| Total CAR | 16.9% | 17.9% | 17.6% | 17.9% | 18.5% |

Valuation Ratios

| Y/E Dec | FY19 | FY20 | FY21 | FY22e | FY23e |
|--------------------------------|-------|--------|-------|-------|-------|
| P/E (X), adj. | 10.8 | 15.2 | 11.3 | 9.0 | 8.4 |
| P/B (X) | 1.1 | 1.1 | 1.0 | 1.0 | 0.9 |
| Dividend Yield | 4.3% | 2.6% | 4.3% | 5.4% | 5.7% |
| Growth & Margins | | | | | |
| Growth | | | | | |
| Netintincome | 7.5% | -5.8% | -1.9% | 17.6% | 5.3% |
| Non int income | 19.2% | -8.2% | 13.5% | 1.9% | 1.0% |
| Pre provision operating profit | 12.1% | -6.8% | 4.5% | 10.6% | 3.5% |
| Operating income | 2.7% | -32.2% | 36.6% | 26.5% | 4.1% |
| Net income, reported | 8.4% | -26.4% | 35.4% | 25.6% | 6.3% |
| Net income, adj | 8.4% | -26.4% | 35.4% | 25.6% | 6.3% |
| Margins | | | | | |
| Net interest margin | 1.77% | 1.61% | 1.54% | 1.69% | 1.71% |
| Key Ratios | | | | | |
| ROE | 10.9% | 7.4% | 9.5% | 11.2% | 11.2% |
| ROA | 1.2% | 0.8% | 1.1% | 1.3% | 1.4% |
| RORWA | 2.3% | 1.6% | 2.2% | 2.5% | 2.6% |
| | | | | | |
| Non-int/total income ratio | 41.8% | 41.1% | 44.7% | 41.2% | 40.2% |
| Cost/income ratio | 42.7% | 43.8% | 45.0% | 43.7% | 43.8% |
| Loan/deposit ratio | 86.5% | 83.7% | 83.6% | 87.1% | 90.0% |
| NPL ratio | 1.4% | 1.5% | 1.5% | 1.4% | 1.4% |

Source: Company, Phillip Securities Research (Singapore) Estimates





| PSR Rating System | | |
|--------------------------|----------------|--------|
| Total Returns | Recommendation | Rating |
| > +20% | Buy | 1 |
| +5% to +20% | Accumulate | 2 |
| -5% to +5% | Neutral | 3 |
| -5% to -20% | Reduce | 4 |
| < -20% | Sell | 5 |
| Remarks | | |

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation



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OVERSEA-CHINESE BANKING CORP RESULTS



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