

# **Geo Energy Resources Ltd**

Production jumps 113% YoY

# SINGAPORE | COMMODITIES | 1Q25 UPDATE

- 1Q25 results were above expectations. Revenue and PATMI were both 31% of our FY25e forecast. Net profit increased 63% YoY to US\$14.1mn. Coal sales and production rose 94% and 113% YoY, respectively, in 1Q25. Production jumped due to better weather conditions, advanced overburden, and improving infrastructure.
- Construction of the new 92km US\$150mn hauling road and jetty is progressing to schedule. With 65% of the land clearing completed, the road is on track for completion by mid-2026. There is strong interest in both the equity and access to this road infrastructure.
- Earnings and production are tracking ahead of our forecast. We are maintaining our FY25e earnings given the volatility in coal prices. Our DCF target price of \$\$0.47 and BUY recommendation are maintained. Geo is enjoying a considerable rebound in production in FY25e. Completion of the new hauling road next year will drive 1) another 50% jump in production by FY27e; 2) generate toll revenue from the usage of the road by other miners. Interim dividend jumped 25% to 0.25 cents.

#### Results at a glance

| USD '000               | 1Q25    | 1Q24   | YoY    | Comments                          |
|------------------------|---------|--------|--------|-----------------------------------|
| Revenue                | 166,407 | 98,963 | 68.2%  |                                   |
| Gross profit           | 28,507  | 16,716 | 70.5%  |                                   |
| Admin. Exp.            | -4,922  | -3,460 | 42.3%  |                                   |
| PAT                    | 14,132  | 8,658  | 63.2%  |                                   |
| Gross Margins          | 17.1%   | 15.6%  | 9.9%   |                                   |
| Sales (mn tonnes)      | 3.5     | 1.8    | 94.4%  |                                   |
| Production (mn tonnes) | 3.2     | 1.5    | 113.3% | TBR jumped 0.9mn to 2.2mn tonnes. |
| ASP (US\$/tonne)       | 47.0    | 54.7   | -14.1% |                                   |
| Cash cost (US\$/tonne) | 35.8    | 41.5   | -13.7% | Lower strip ratio at TBR.         |
| DPS - Interim (cts)    | 0.25    | 0.20   | 25.0%  | 19% payout ratio.                 |

Source: Company, PSR

#### The Positive

- + **Production more than doubled.** 1Q25 production jumped 113% to 3.2mn tonnes. The drivers to production were better weather conditions, advanced overburden, and improving infrastructure. TBR mine led the growth in production with 144% spike from 0.9mn to 2.2mn tonnes. We believe the large pre-stripping last year contributed to the production jump.
- + Decline in production cash cost. Cash cost declined US\$5.7 per tonne or 14% YoY due to the lower strip ratio of the TBR mine. TBR mine strip ratio declined from 3.6x to 2.1x. Part of the production cost is also tied to a lower coal selling price.

#### The Negative

- **Drop in coal selling prices.** Indonesian coal prices have been sliding from around US\$55 last year to the current level of US\$47 per metric ton. A combination of higher domestic production and warmer weather in China has resulted in softer imports.

#### **Outlook**

Geo's coal production is tracking ahead of its guidance of 10.5-11.5mn tonnes, implying a 35% to 47% production growth. The key risk to our forecast is thermal coal prices. We maintain our forecast due to the volatility in coal prices. Construction of the hauling road and jetty is progressing well and on schedule. Handling local issues is the typical daily challenge, for which Geo has a track record after constructing greenfield SBR and TDJ mines.

# Bull AND BEAR StocksBnB.com

#### 19 May 2025

### **BUY (IMaintained)**

| SGD 0.360 |
|-----------|
| SGD 0.012 |
| SGD 0.470 |
| 33.9%     |
|           |

#### COMPANY DATA

| Bloomberg CODE:               | GERL SP Equity |
|-------------------------------|----------------|
| O/S SHARES (MN) :             | 1,415          |
| MARKET CAP (USD mn / SGD mn): | 388 / 502      |
| 52 - WK HI/LO (SGD) :         | 0.38 / 0.24    |
| 3M Average Daily T/O (mn):    | 8.72           |

#### **MAJOR SHAREHOLDERS**

| Charles Antonny Melati | 17.9% |
|------------------------|-------|
| Mastr Resources        | 15.4% |
| Heah Theare Haw        | 7.2%  |
| Resources Invest AG    | 6.8%  |

#### **TOTAL PERFORMANCE (%)**

|             | 1MTH | 3MTH | YTD  |
|-------------|------|------|------|
| COMPANY     | 17.7 | 32.9 | 21.7 |
| STTF RETURN | 8.5  | 1.7  | 4.7  |

#### PRICE VS. STTF



Source: Bloomberg, PSR

#### KEY FINANCIALS

| Y/E Dec, US\$mn | FY23  | FY24 | FY25e | FY26e |
|-----------------|-------|------|-------|-------|
| Revenue         | 489   | 402  | 542   | 616   |
| EBITDA          | 80.5  | 60.0 | 99.9  | 101.9 |
| Net Profit      | 62.0  | 37.1 | 46.2  | 56.1  |
| Adj. PATMI      | 51.0  | 24.7 | 46.2  | 56.1  |
| EPS (SGD cents) | 4.8   | 2.4  | 4.4   | 5.4   |
| P/E (X) - Adj.  | 7.5   | 15.1 | 8.2   | 6.7   |
| Dividend Yield  | 5.6%  | 2.8% | 3.3%  | 3.9%  |
| ROE             | 13.7% | 7.1% | 8.3%  | 9.5%  |
| ROA             | 8.3%  | 3.8% | 4.4%  | 5.1%  |

Source: Company, PSR

#### VALUATION METHOD

DCF @ 12% discount rate

Paul Chew (+65 6212 1851)

paulchewkl@phillip.com.sg

Maintain BUY with unchanged TP of S\$0.47

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# **Financials**

#### **Income Statement**

| Y/E Dec, USD mn             | FY22   | FY23   | FY24   | FY25e  | FY26e  |
|-----------------------------|--------|--------|--------|--------|--------|
| Revenue                     | 733.5  | 489.0  | 401.9  | 541.5  | 616.0  |
| Gross profit                | 272.1  | 79.2   | 52.6   | 95.8   | 109.2  |
| EBITDA                      | 253.6  | 80.5   | 60.0   | 99.9   | 101.9  |
| Depreciation & amortisation | (15.5) | (13.0) | (14.1) | (14.5) | (14.3) |
| EBIT                        | 238.9  | 57.2   | 30.4   | 69.8   | 81.5   |
| Net Finance Inc/(Exp)       | 2.0    | 0.6    | (14.0) | (14.8) | (12.8) |
| Profit before tax           | 237.8  | 89.2   | 43.2   | 58.9   | 72.2   |
| Taxation                    | (74.3) | (26.5) | (5.9)  | (11.8) | (14.4) |
| Minority intrest            | (2.0)  | (8.0)  | (0.1)  | (0.9)  | (1.7)  |
| PATMI                       | 161.6  | 62.0   | 37.1   | 46.2   | 56.1   |
| Adj. PATMI                  | 153.2  | 51.0   | 24.7   | 46.2   | 56.1   |

# Per share data (SGD Cents)

| Y/E Dec       | FY22 | FY23 | FY24 | FY25e | FY26e |
|---------------|------|------|------|-------|-------|
| EPS, Adjusted | 14.7 | 4.8  | 2.4  | 4.4   | 5.4   |
| DPS           | 10.0 | 2.0  | 1.0  | 1.2   | 1.4   |
| BVPS          | 39.0 | 39.4 | 43.5 | 45.9  | 49.5  |

#### **Cash Flow**

| Y/E Dec, USD mn           | FY22    | FY23    | FY24   | FY25e  | FY26e  |
|---------------------------|---------|---------|--------|--------|--------|
| <u>CFO</u>                |         |         |        |        |        |
| Profit before tax         | 237.8   | 89.2    | 43.2   | 58.9   | 72.2   |
| Adjustments               | 35.8    | (10.5)  | 25.7   | 41.6   | 30.2   |
| WC changes                | (20.2)  | (69.2)  | 19.7   | 30.3   | 2.2    |
| Cash generated from ops   | 253.4   | 9.5     | 88.5   | 130.8  | 104.7  |
| Tax paid                  | (83.5)  | (55.1)  | (17.8) | (11.8) | (14.4) |
| Cashflow from ops         | 169.9   | (45.6)  | 70.7   | 119.0  | 90.3   |
| <u>CFI</u>                |         |         |        |        |        |
| CAPEX, net                | (2.9)   | (8.9)   | (5.9)  | (6.0)  | (5.0)  |
| Others                    | 0.7     | (179.1) | (43.2) | (36.0) | 5.1    |
| Cashflow from investments | (2.2)   | (188.0) | (49.1) | (42.0) | 0.1    |
| CFF                       |         |         |        |        |        |
| Share issuance, net       | 0.1     | -       | -      | -      | -      |
| Loans, net of repayments  | (0.4)   | 217.9   | (24.6) | (28.8) | (29.9) |
| Dividends                 | (101.7) | (56.4)  | (10.4) | (15.4) | (18.2) |
| Others                    | (17.6)  | (24.4)  | (5.2)  | -      | -      |
| Cashflow from financing   | (119.6) | 137.1   | (40.2) | (44.2) | (48.2) |
| Net change in cash        | 48.0    | (96.4)  | (18.6) | 32.8   | 42.2   |
| CCE, end                  | 232.0   | 135.8   | 116.5  | 149.3  | 191.5  |

Source: Company, Phillip Securities Research (Singapore) Estimates

#### **Balance Sheet**

| Y/E Dec, USD mn               | FY22  | FY23  | FY24    | FY25e   | FY26e   |
|-------------------------------|-------|-------|---------|---------|---------|
| ASSETS                        |       |       |         |         |         |
| Trade and other receivables   | 61.8  | 75.7  | 113.0   | 108.3   | 123.2   |
| Cash                          | 234.1 | 135.8 | 118.1   | 150.9   | 193.1   |
| Inventories                   | 31.0  | 46.4  | 34.4    | 37.9    | 43.1    |
| Others                        | 12.0  | 48.3  | 52.2    | 52.2    | 52.2    |
| Total current assets          | 338.8 | 306.2 | 317.6   | 349.3   | 411.6   |
| PPE                           | 115.7 | 444.3 | 484.6   | 476.1   | 466.8   |
| Others                        | 108.5 | 186.9 | 215.6   | 243.3   | 240.2   |
| Total non-current assets      | 224.2 | 631.2 | 700.2   | 719.4   | 707.0   |
| Total Assets                  | 563.0 | 937.4 | 1,017.9 | 1,068.7 | 1,118.6 |
| LIABILTIES                    |       |       |         |         |         |
| Accounts payable              | 121.0 | 95.2  | 133.3   | 162.5   | 184.8   |
| Bank borrowings               | 0.4   | 10.7  | 19.8    | 19.8    | 19.8    |
| Other payables                | 14.3  | 1.3   | 1.0     | 1.0     | 1.0     |
| Others                        | 0.0   | 15.5  | 5.7     | 5.7     | 5.7     |
| Total current liabilities     | 135.6 | 122.6 | 159.9   | 189.0   | 211.3   |
| Deferred tax liabilities      | 13.1  | 86.2  | 102.7   | 102.7   | 102.7   |
| Long-term borrowings          | 3.0   | 215.6 | 208.3   | 198.3   | 186.3   |
| Others                        | 3.0   | 13.4  | 7.1     | 7.1     | 7.1     |
| Total non-current liabilities | 19.1  | 315.1 | 318.0   | 308.0   | 296.0   |
| Total Liabilities             | 154.7 | 437.8 | 477.9   | 497.0   | 507.3   |
|                               |       |       |         |         |         |
| Equity                        |       |       |         |         |         |
| Share capital                 | 109.5 | 109.5 | 109.5   | 109.5   | 109.5   |
| Shareholder Equity            | 408.3 | 499.6 | 540.0   | 571.7   | 611.3   |

#### **Valuation Ratios**

| Y/E Dec             | FY22     | FY23     | FY24   | FY25e    | FY26e    |
|---------------------|----------|----------|--------|----------|----------|
| P/E (X) - Adj.      | 2.5      | 7.5      | 15.1   | 8.2      | 6.7      |
| P/B (X)             | 0.9      | 0.9      | 0.8    | 8.0      | 0.7      |
| EV/EBITDA (X)       | 0.6      | 3.1      | 4.2    | 2.3      | 1.8      |
| Dividend Yield      | 27.8%    | 5.6%     | 2.8%   | 3.3%     | 3.9%     |
| Growth & Margins    |          |          |        |          |          |
| Growth              |          |          |        |          |          |
| Revenue             | 14.3%    | -33.3%   | -17.8% | 34.7%    | 13.7%    |
| EBITDA              | -2.3%    | -68.3%   | -25.5% | 66.5%    | 2.0%     |
| EBIT                | -0.3%    | -76.1%   | -46.8% | 129.3%   | 16.7%    |
| Net profit, adj.    | -9.2%    | -61.6%   | -40.1% | 24.4%    | 21.4%    |
| <u>Margins</u>      |          |          |        |          |          |
| Gross margin        | 37.1%    | 16.2%    | 13.1%  | 17.7%    | 17.7%    |
| EBITDA margin       | 34.6%    | 16.5%    | 14.9%  | 18.4%    | 16.5%    |
| EBIT margin         | 32.6%    | 11.7%    | 7.6%   | 12.9%    | 13.2%    |
| Net profit margin   | 22.0%    | 12.7%    | 9.2%   | 8.5%     | 9.1%     |
| Key Ratios          |          |          |        |          |          |
| ROE                 | 42.7%    | 13.7%    | 7.1%   | 8.3%     | 9.5%     |
| ROA                 | 29.7%    | 8.3%     | 3.8%   | 4.4%     | 5.1%     |
| Net Gearing (%)     | Net cash | Net cash | 0.8%   | Net cash | Net cash |
| Net Debt/EBITDA (X) | 0.9      | 0.5      | -0.1   | 0.3      | 0.7      |





| PSR Rating System |                |        |  |
|-------------------|----------------|--------|--|
| Total Returns     | Recommendation | Rating |  |
| > +20%            | Buy            | 1      |  |
| +5% to +20%       | Accumulate     | 2      |  |
| -5% to +5%        | Neutral        | 3      |  |
| -5% to -20%       | Reduce         | 4      |  |
| < -20%            | Sell           | 5      |  |

Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

# Geo Energy Resources Ltd UPDATE



Contact Information (Singapore Research Team)

Head of Research

Paul Chew - paulchewkl@phillip.com.sg

Research Admin

Qystina Azli - qystina@phillip.com.sg

Liu Miaomiao – <u>liumm@phillip.com.sg</u>

Technical Analyst

Zane Aw – zaneawyx@phillip.com.sg

Darren Chan - darrenchanrx@phillip.com.sg

US Tech Hardware | E-commerce | ETF

Helena Wang - helenawang@phillip.com.sg

Property | REITs

Banking | Auto

Glenn Thum - glennthumjc@phillip.com.sg

Construction | Semiconductors

Communications | CRM

Serena Lim - serenalimyq@phillip.com.sg

Software | Services

Property | REITs

Alif Fahmi - aliffahmi.shakir@phillipcapital.com.my

**Contact Information (Regional Member Companies)** 

MALAYSIA

Yik Ban Chong (Ben) - chongyb@phillip.com.sg

SINGAPORE

**Phillip Securities Pte Ltd** 

**Raffles City Tower** 250, North Bridge Road #06-00 Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631

Website: www.poems.com.sg

Phillip Capital Management Sdn Bhd B-3-6 Block B Level 3 Megan Avenue II,

No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel +603 2162 8841

> Fax +603 2166 5099 Website: www.poems.com.my

> > INDONESIA

PT Phillip Securities Indonesia

ANZ Tower Level 23B,

Jl Jend Sudirman Kav 33A

Jakarta 10220 - Indonesia

Tel +62-21 5790 0800

Fax +62-21 5790 0809

**FRANCE** 

King & Shaxson Capital Limited

3rd Floor, 35 Rue de la Bienfaisance 75008

Paris France

Website: www.phillip.co.id

Websites: www.phillip.com.hk

HONG KONG

Phillip Securities (HK) Ltd

11/F United Centre 95 Queensway

Hong Kong

Tel +852 2277 6600

Fax +852 2868 5307

JAPAN Phillip Securities Japan, Ltd.

4-2 Nihonbashi Kabuto-cho Chuo-ku, Tokyo 103-0026 Tel +81-3 3666 2101

Fax +81-3 3666 6090 Website: www.phillip.co.jp

CHINA Phillip Financial Advisory (Shanghai) Co Ltd

No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel +86-21 5169 9200 Fax +86-21 6351 2940

Website: www.phillip.com.cn

**THAILAND** 

Phillip Securities (Thailand) Public Co. Ltd

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921 Website www.phillip.co.th

Fax +33-1 45636017

Tel +33-1 45633100 Website: www.kingandshaxson.com UNITED KINGDOM

King & Shaxson Capital Limited

6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel +44-20 7426 5950 Fax +44-20 7626 1757

Website: www.kingandshaxson.com

**UNITED STATES** 

**Phillip Capital Inc** 

141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1-312 356 9000 Fax +1-312 356 9005

Website: www.phillipusa.com

**AUSTRALIA** 

**Phillip Capital Limited** 

Level 10, 330 Collins Street Melbourne, Victoria 3000, Australia Tel +61-03 8633 9803 Fax +61-03 8633 9899

Website: www.phillipcapital.com.au

CAMBODIA

**Phillip Bank Plc** 

Ground Floor of B-Office Centre, #61-64, Norodom Blvd Corner Street 306, Sangkat Boeung Keng Kang 1, Khan Chamkamorn, Phnom Penh, Cambodia Tel: 855 (0) 7796 6151/855 (0) 1620 0769

Website: www.phillipbank.com.kh

INDIA

PhillipCapital (India) Private Limited

No.1, 18th Floor, Urmi Estate 95, Ganpatrao Kadam Marg Lower Parel West, Mumbai 400-013 Maharashtra, India

Tel: +91-22-2300 2999 / Fax: +91-22-2300 2969 Website: www.phillipcapital.in

TURKEY

PhillipCapital Menkul Degerler

Dr. Cemil Bengü Cad. Hak Is Merkezi No. 2 Kat. 6A Caglayan 34403 Istanbul, Turkey Tel: 0212 296 84 84 Fax: 0212 233 69 29

Website: www.phillipcapital.com.tr

DUBAI

**Phillip Futures DMCC** 

Member of the Dubai Gold and Commodities Exchange (DGCX) Unit No 601, Plot No 58, White Crown Bldg, Sheikh Zayed Road, P.O.Box 212291 Dubai-UAE

Tel: +971-4-3325052 / Fax: + 971-4-3328895

## Geo Energy Resources Ltd UPDATE



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