

# **CapitaLand Investment Limited**

Expecting a stronger 2H25

# SINGAPORE | REAL ESTATE | 1H25 RESULTS

- 1H25 PATMI was S\$287mn (-13.3% YoY), forming 37% of our FY25e forecast and below expectations. The shortfall was mainly from the absence of contributions from divested assets and lower fund performance and transaction fees. Revenue fell 24% YoY, largely due to the deconsolidation of CLAS following CLI's 4.9% stake sale in Dec 24. Excluding CLAS and divestments, revenue rose 7% YoY on stronger leasing income from Synergy in the USA and improved lodging performance. PATMI is expected to improve in 2H25 with the full contributions from the acquisitions of SC Capital (SCCP) and Wingate.
- Recurring fee income rose 5% YoY in 1H25, driven by a 6% increase in REIT management fees and a 4.4% increase in lodging management fees. The Fee Income-related Business (FRB) contributed 60% of operating PATMI, with management striving to lift this to 70%.
- Maintain BUY with an unchanged SOTP TP of S\$3.65. We cut our FY25e PATMI by 16% to reflect slightly lower FRB margins, softer REIB estimates, and weaker-than-expected event-driven fees. The market value of its listed stakes has also been updated. Nonetheless, we continue to favour CLI for its robust and expanding recurring fee income stream and assetlight strategy, which underpins resilience amid macro uncertainty. In addition, the C-REIT listing remains on track, providing a platform for asset recycling.

Results at a glance

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(SGD mn)	1H25	1H24	YoY	Comments
Revenue	1,040	1,365	-23.8%	Excluding the deconsolidation of CLAS, revenue would
				have been down 0.3%.
Comprising:				
1. RE investment (REIB)	519	911	-43.0%	Excluding the deconsolidation of CLAS, revenue would
				have declined by 5%, due to the loss of contributions
				from divested assets in the USA and China.
2. Fee-related (FRB)	564	561	0.5%	
- REITs mgmt	151	146	3.4%	Recurring fees grew by 5.8% to S\$147mn, while event
				driven fees fell from S\$7m to S\$4mn.
- PE fund mgmt	54	64	-15.6%	Event driven fees fell from S\$11mn to S\$2mn.
- Commercial mgmt	187	185	1.1%	
- Lodging mgmt	172	166	3.6%	Improvement in RevPAU (+5% YoY), coupled with 4k
				lodging units turning operational YTD (YTD 24: 5.5k
				units).
Total PATMI	287	331	-13.3%	
Comprising:				
- Operating PATMI	260	296	-12.2%	Absence of contribution from divested properties, lower
				fund performance and transaction fees, and absence of
				a one-off tax write-back in 2024.
- Portfolio gains	27	35	-22.9%	
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Source: Company, PSR

## **The Positives**

+ Recurring FRB revenue remained resilient in 1H25. Recurring fees from listed fund, lodging, and commercial management grew by 6%, 4%, and 1% YoY, respectively. Under lodging management, 9.4k units were signed (1H24: 8k) and 4k units were opened YTD (YTD 24: 5.5k). RevPAU maintained its growth momentum, rising 5% YoY. FUM remained unchanged QoQ at S\$117bn.



## 18 August 2025

## **BUY (Maintained)**

TOTAL RETURN	39.8%
TARGET PRICE	SGD 3.65
FORECAST DIV	SGD 0.12
LAST DONE PRICE	SGD 2.70

#### **COMPANY DATA**

BLOOMBERG CODE:	CLI SP Equity
O/S SHARES (MN):	4,988
MARKET CAP (USD mn / SGD mn):	10558/13516
52 - WK HI/LO (SGD) :	3.12/2.31
3M Average Daily T/O (mn):	8.16

#### **MAJOR SHAREHOLDERS (%)**

TEMASEK HOLDINGS PTE LTD	57.2%
VANGUARD GROUP	2.1%
BLACKROCK INC	2.0%

#### **TOTAL RETURN (%)**

	1MTH	змтн	YTD
COMPANY	4.1	11.0	15.7
STTF	5.3	11.8	16.8

#### PRICE VS. STTF



Source: Bloomberg, PSR

#### **KEY FINANCIALS**

Y/E Dec, SGD mn	FY23	FY24	FY25e	FY26e
Revenue	2,784	2,815	2,248	2,336
Gross Profit	1,260	1,265	1,010	1,050
EBIT	831	801	705	720
PATMI	181	479	652	710
EPS (SGD)	3.54	9.53	12.96	14.11
P/E (x)	76.3	28.3	20.8	19.1
P/BV (x)	0.99	1.00	1.00	0.99
DPS (cents)	12.00	12.00	12.00	12.00
Div Yield, %	4.4%	4.4%	4.4%	4.4%
ROE, %	1.3%	3.5%	4.8%	5.2%

Source: Company Data, Bloomberg

Valuation Method

SOTP

Darren Chan (+65 6212 1878)

Research Manage

darrenchanrx@phillip.com.sg

Ref. No.: SG2025\_0174



## The Negative

- A quiet 1H25. Due to heightened geopolitical uncertainty, buyers and sellers have adopted a more cautious, wait-and-see stance, leading to slower investment decision-making. Event-driven fees from listed fund management declined YoY by S\$3mn to S\$4mn, while private fund management fees fell sharply from S\$11mn to S\$2mn. Looking ahead, we expect transaction activity to pick up in 2H25 on the back of a lower interest rate environment.

#### **Outlook**

We expect RevPAU growth to stay in the mid-single digits for FY25e, supported by the continued expansion of the lodging business, with 11 new signings across 50 properties in high-demand resort destinations. The integration of SCCP and Wingate should drive capital deployment synergies, while balance sheet asset divestments remain a priority after a slower 1H25. The CLI RMB Master Fund and the upcoming C-REIT listing could serve as platforms for capital recycling. A lower interest rate environment, with cost of debt easing to 4% in 1H25 (from 4.4% in FY24), is expected to support faster capital recycling and drive operational efficiencies, including \$\$50mn in cost savings from organisational streamlining.

## Maintain BUY with an unchanged TP of S\$3.65.

SOTP Valuation		
RNAV		
		S\$m
Direct stakes	Valuation	5,120
Listed stakes	Market value	11,236
Fee income	16x EV/EBITDA	7,841
Total EV		24,197
Less net debt		- 5,823
Equity value		18,373
No of shares (m)		5,028
RNAV per share (S\$)		3.65



# **Financials**

Income Statement					
Y/E Dec, SGD mn	FY22	FY23	FY24	FY25e	FY26e
Revenue	2,876	2,784	2,815	2,248	2,336
Gross profit	1,290	1,260	1,265	1,010	1,050
Operating inc./exp	145	(429)	(464)	(306)	(330)
Gross operating profit	1,435	831	801	705	720
Finance cost	(432)	(488)	(507)	(316)	(300)
Share of results from:					
- Associates & JV	531	273	620	672	702
(Loss)/Profit before tax	1,388	474	774	910	991
Tax expense	(318)	(141)	(80)	(137)	(149)
(Loss)/Profit for the year	1,070	333	694	774	843
Attributed to:					
Owners of the company	861	181	479	652	710
Non-controlling interests	209	152	215	122	133
		•	•		

Per	share	data	(SGD)

Y/E Dec, SGD cents	FY22	FY23	FY24	FY25e	FY26e
EPS	16.79	3.54	9.53	12.96	14.11
DPS	17.90	12.00	12.00	12.00	12.00
BVPS	2.95	2.73	2.69	2.70	2.72

# Cash Flows

Y/E Dec, SGD mn	FY22	FY23	FY24	FY25e	FY26e		
<u>CFO</u>							
(Loss)/Profit for the year	1,070	333	694	774	843		
Adjustments	(119)	693	238	(69)	(122)		
WC changes	(21)	(190)	(174)	300	(280)		
Cash generated from ops	930	836	758	1,005	440		
Taxes paid, others	(195)	(154)	(197)	403	(4)		
Cashflow from ops	735	682	561	602	444		
<u>CFI</u>							
CAPEX	(1,009)	(724)	(149)	(215)	(220)		
Dividends from assocites & JV	348	413	441	441	441		
Proceeds from disposal of IP	15	-	1,566	-	-		
Cashflow from investments	(382)	(187)	2,567	(215)	(220)		
0.5							
<u>CFF</u>	(0.50)	(000)	(00.5)	(600)	(500)		
Dividends paid	(958)	(800)	(826)	(603)	(603)		
Interest expense paid	(418)	(481)	(420)	(316)	(300)		
Others	105	374	(1,584)	(600)	(600)		
Cashflow from financing	(1,370)	(637)	(2,751)	(603)	(603)		
Net change in cash	(1,017)	(142)	377	(216)	(379)		
Effects of exchange rates	(145)	(38)	(24)	(	-		
Cash & equivalents at end of year	2,624	2,439	2,294	2,078	1,699		
Courses Company Phillip Cognition Research (Cinggnera) Estimates							

Source: Company, Phillip Securities Research (Singapore) Estimates

Balance Sheet					
Y/E Dec, SGD mn	FY22	FY23	FY24	FY25e	FY26e
ASSETS					
PPE	1,225	1,312	620	574	534
Associates & JVs	13,152	13,043	13,652	13,883	14,143
Investment Properties	14,706	13,572	4,995	5,120	5,248
Others	1,606	1,759	1,822	1,822	1,822
Total non-current assets	30,689	29,686	21,089	21,399	21,748
Accounts Receivables	1,025	939	1,143	520	1,208
Cash balance	2,668	2,460	2,308	2,078	1,699
Others	728	1,048	170	170	170
Total current assets	4,421	4,447	3,621	2,767	3,077
Total Assets	35,110	34,133	24,710	24,166	24,824
LIABILITIES					
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Short term borrowings	1,208	1,014	1,098	1,098	1,098
Accounts Payables	2,093 861	1,455	1,236 528	913 137	1,320 149
Others		1,075			
Total current liabilities	4,162	3,544	2,862	2,148	2,567
Long term borrowings	9,880	9,514	5,173	5,173	5,173
Others	2,139	2,838	2,264	2,264	2,264
Total non-current liabilities	12,019	12,352	7,437	7,437	7,437
Total Liabilities	16,181	15,896	10,299	9,585	10,004
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EQUITY					
Shareholder Equity	15,133	13,961	13,546	13,594	13,701
Perpetual Securities	396	396	-	-	-
Non-controlling interest	3,400	3,880	865	987	1,120
Total Equity	18,929	18,237	14,411	14,582	14,821

## Valuation Ratios

Y/E Dec	FY22	FY23	FY24	FY25e	FY26e
P/E	16.1	76.3	28.3	20.8	19.1
P/B	0.92	0.99	1.00	1.00	0.99
Dividend Yield	6.6%	4.4%	4.4%	4.4%	4.4%
Growth & Margins					
Growth					
Revenue	25.4%	-3.2%	1.1%	-20.1%	3.9%
EBIT	34.4%	-42.1%	-3.6%	-12.0%	2.1%
Net Income, adj.	-31.4%	-68.9%	108.4%	11.5%	8.9%
Margins					
EBIT margin	49.9%	29.8%	28.5%	28.5%	28.5%
Net Profit Margin	37.2%	12.0%	24.7%	24.7%	24.7%
Key Ratios					
ROE	5.7%	1.3%	3.5%	4.8%	5.2%
ROA	3.0%	1.0%	2.8%	3.2%	3.4%
Debt/Equity	0.52	0.56	0.39	0.40	0.42





PSR Rating System		
Total Returns	Recommendation	Rating
> +20%	Buy	1
+5% to +20%	Accumulate	2
-5% to +5%	Neutral	3
-5% to -20%	Reduce	4
< -20%	Sell	5
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Contact Information (Singapore Research Team)

Head of Research

Technical Analyst

Banking | Auto

Paul Chew - paulchewkl@phillip.com.sg

Glenn Thum - glennthumjc@phillip.com.sg

Serena Lim - serenalimyq@phillip.com.sg

Zane Aw - zaneawyx@phillip.com.sg

Property | REITs

Darren Chan - darrenchanrx@phillip.com.sg

US Tech Hardware | E-commerce | ETF

Helena Wang - helenawang@phillip.com.sg

Software | Services

Alif Fahmi - aliffahmi.shakir@phillipcapital.com.my

Research Admin

Qystina Azli - qystina@phillip.com.sg

Property | REITs

Liu Miaomiao - liumm@phillip.com.sg

**Construction | Semiconductors** 

Yik Ban Chong (Ben) - chongyb@phillip.com.sg

Communications | CRM

**SINGAPORE Phillip Securities Pte Ltd** 

Raffles City Tower 250, North Bridge Road #06-00

> Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631

Website: www.poems.com.sg

JAPAN

Phillip Securities Japan, Ltd.

4-2 Nihonbashi Kabuto-cho Chuo-ku. Tokyo 103-0026 Tel +81-3 3666 2101

> Fax +81-3 3666 6090 Website: www.phillip.co.jp

**THAILAND** 

Phillip Securities (Thailand) Public Co. Ltd

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921

Website www.phillip.co.th

**UNITED STATES Phillip Capital Inc** 

141 W Jackson Blvd Ste 3050

The Chicago Board of Trade Building Chicago, IL 60604 USA

Tel +1-312 356 9000 Fax +1-312 356 9005

Website: www.phillipusa.com

INDIA

PhillipCapital (India) Private Limited No.1, 18th Floor, Urmi Estate

95, Ganpatrao Kadam Marg Lower Parel West, Mumbai 400-013 Maharashtra, India

Tel: +91-22-2300 2999 / Fax: +91-22-2300 2969

Website: www.phillipcapital.in

**Contact Information (Regional Member Companies)** 

MALAYSIA

Phillip Capital Management Sdn Bhd

B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur

> Tel +603 2162 8841 Fax +603 2166 5099

Website: www.poems.com.my

INDONESIA

PT Phillip Securities Indonesia

ANZ Tower Level 23B. Jl Jend Sudirman Kav 33A Jakarta 10220 - Indonesia Tel +62-21 5790 0800 Fax +62-21 5790 0809

Website: www.phillip.co.id

**FRANCE** 

King & Shaxson Capital Limited

3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France

Tel +33-1 45633100 Fax +33-1 45636017

Website: www.kingandshaxson.com

**AUSTRALIA** 

**Phillip Capital Limited** 

Level 10, 330 Collins Street Melbourne, Victoria 3000, Australia Tel +61-03 8633 9803

Website: www.phillipcapital.com.au

Fax +61-03 8633 9899

TURKEY

PhillipCapital Menkul Degerler

Dr. Cemil Bengü Cad. Hak Is Merkezi No. 2 Kat. 6A Caglayan 34403 Istanbul, Turkey Tel: 0212 296 84 84

Fax: 0212 233 69 29

Website: www.phillipcapital.com.tr

HONG KONG

Phillip Securities (HK) Ltd

11/F United Centre 95 Queensway Hong Kong Tel +852 2277 6600

Fax +852 2868 5307

Websites: www.phillip.com.hk

CHINA

Phillip Financial Advisory (Shanghai) Co Ltd

No 550 Yan An East Road. Ocean Tower Unit 2318. Postal code 200001 Tel +86-21 5169 9200

Fax +86-21 6351 2940 Website: www.phillip.com.cn

UNITED KINGDOM

King & Shaxson Capital Limited

6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS

Tel +44-20 7426 5950 Fax +44-20 7626 1757

Website: www.kingandshaxson.com

**CAMBODIA** Phillip Bank Plc

Ground Floor of B-Office Centre, #61-64, Norodom Blvd Corner Street 306, Sangkat Boeung Keng Kang 1, Khan Chamkamorn, Phnom Penh, Cambodia

Tel: 855 (0) 7796 6151/855 (0) 1620 0769 Website: www.phillipbank.com.kh

DUBAI

**Phillip Futures DMCC** 

Member of the Dubai Gold and Commodities Exchange (DGCX) Unit No 601, Plot No 58, White Crown Bldg, Sheikh Zayed Road, P.O.Box 212291 Dubai-UAE

Tel: +971-4-3325052 / Fax: + 971-4-3328895

#### CAPITALAND INVESTMENT LIMITED RESULTS



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