Phillip Securities Research Morning Call 6th July 2020

Macro/Sector Outlook

- SG Banking Monthly
- SG Bonds Weekly
- SG Strategy 3Q20

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SG Banking Monthly

Prudence essential to weather headwinds

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Phillip Securities Research Pte Ltd

6th July 2020



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Banking Industry – Maintain Neutral Interest rates to stay lower for longer

Fed Fund Rates (FFR) vs. 3M-SIBOR vs. 3M-SOR



Interest Rates (%)	3M-SIBOR	3M-SOR
Current	0.56	0.20
2Q20 Average	0.72	0.42
1Q20 Average	1.55	1.29
13/14 Average	0.39	0.25

Resilience in April tapered off in May and June

- NIM likely to fall to 2013 levels during period of comparable interest rates
- Interest rate should stabilise at current levels
- NII be impacted as a result of lower asset yield and increased deposits



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Banking Industry – Maintain Neutral Loans outlook weighed down by Circuit Breaker



YoY Jan-20 Feb-20 Mar-20 Apr-20 May-20 Growth Rate 2.97% 3.05% 2.41% 1.98% 0.51%

Business and Consumer loans weaken in 2Q

May-20	Outstanding DBU Loans	YoY Growth (%)
Business	\$430,610	+3.02
Consumer	\$254,653	-3.48

Business loans:

- Grew at slowest pace in 13 months as businesses defer investments during Circuit Breaker
- Likely to face short-term headwinds

Consumer loans:

- Shrank 3.48% in May, with housing, car and credit card loans shrinking across the board
- Reopening of retail malls in Phase 2 will boost consumer spending, but big-ticket item spending likely to continue experiencing weakness

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Banking Industry – Maintain Neutral Fee income to salvage any growth

1Q20 Highlights				
Net Fee and Commission Income	\$832mn (+14% YoY)	\$546mn (+10% YoY)	\$515mn (+8% YoY)	
- Brokerage	_	+27% YoY	-	
- Investment Banking	+ 64% YoY	- 8% YoY	-	
- Transactions services	-	100/ VoV	-	
- Loan-related	+ 17% YoY	-18% YoY	-16% YoY	
- Cards	- 8% YoY	-6% YoY	-	
- Wealth Management	+ 28% YoY	+ 32% YoY	+48% YoY	

Source: Company, PSR

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Banking Industry – Maintain Neutral Improved market sentiments see better SDAV and DDAV

	SDAV (\$mn)	YoY (+/-)	DDAV (mn)	YoY (+/-)
June	1,702	+55%	-	-
Мау	1,477	+34%	0.92	-22%
April	1,411	+35%	0.83	-19%
March	2,193	+114%	1.53	+34%
February	1,377	+30%	1.24	+11%
January	1,219	+24%	1.07	+23%

SDAV:

Heightened levels in 4Q20

DDAV:

- Suppressed in April but saw rebounds in May
- Preliminary data for June show continued rebound but may still be down ~15-20% in June
- Expect SGX revenue to grow ~7% YoY in 4Q20;
 5% above our expectations.



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Banking Industry – Maintain Neutral SGX lays groundwork for future growth

SGX acquires remaining 80% stake of BidFX for US\$128mn

On 29 June, SGX announced plans to acquire the remaining 80% stake of cloud-based FX trading platform BidFX as the company expands its presence into the FX OTC market.

- Synergy in product offerings with SGX's FX futures in G10 and Asian currency pairs.
- Potential for cross-selling.
- EPS accretive from FY21 but not expected to have material impact on earnings in FY21.

SGX launches FTSE Taiwan Index Futures to replace expiring MSCI licensed products

On 1 July, SGX announced that it will be introducing SGX FTSE Taiwan Index futures on 20 July. This marks SGX's first move to launch products to replace MSCI's suite of equity index products whose licensing will be expiring in February 2021.

- Replace MSCI Taiwan Index futures
 - Largest contributor amongst MSCI products (>90% turnover).
 - Contribute ~13% to total equity index turnover in May 2020.
- Prompt rollout in expansion plans to ease short term pains brought about by the cessation of licensing agreement with MSCI to serve as prospective growth catalyst in the longer term.



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6th July 2020



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Spreads still relatively high

Bloomberg Barclays Asia USD Investment Grade Bond Index Average Option Adjusted Spread



Bloomberg Barclays Asia USD High Yield Bond Index Option Adjusted Spread



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Demand still buoyant



Singapore sovereign debt yields



Source: Bloomberg, PSR



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Bullet bonds watchlist: stakeholders matter

		Maturity	Ask	Yield to	Issue size				Week px
Issuer	Bond	date	price	maturity	(SGD mn)	Ranking	Features	Key stakeholders	change
Soilbuild Business	SBREIT	08-Apr-21	100.30	3.19%	88	Senior	Cessation put	29.6% owned by sponsor and	▲0.25%
Space REIT	3.6% '21s					Unsecured	Change of	management	
							control put	4.15% owned by DBS Group Holdings	
ESR Cayman Ltd	ESRCAY	01-Feb-22	103.30	4.55%	350	Senior	-	Backed by sponsors Warburg Pincus, SK	▲0.39%
	6.75% '22s					Unsecured		Holdings, and JD.com	
								22.6% owned by management	
OUE Treasury Pte Ltd	OUESP	17-Apr-22	100.55	3.43%	200	Senior	-	Guarantor: OUE Ltd	▼0.25%
	3.75% '22s					Unsecured		68.69% owned by Management	
								(Stephen Riady, James Tjahaja Riady, Kin	
								Chan)	
Thomson Medical	TMGSP	18-Jul-22	101.95	3.79%	225	Senior	Cessation Put	88.25% owned by Peter Lim	▼0.10%
Group Ltd	4.8% '22s					Unsecured			
Olam International	OLAMSP	25-Oct-22	105.05	3.69%	485	Senior	-	53.58% owned by Temasek	▲0.24%
Ltd	6% '22s					Unsecured		17.41% owned by Mitsubishi Corp	
ARA Asset	ARASP	23-Apr-24	102.30	3.50%	100	Senior	Change of	48.7% owned by Warburg Pincus	0.00%
Management Ltd	4.15% '24s					Unsecured	control put	51.3% owned by Straits Trading Co, CK	
								Asset Holdings, and John Lim	
ESR Cayman Ltd	ESRCAY 5.1%	26-Feb-25	99.55	5.21%	225	Senior	-	Backed by sponsors Warburg Pincus, SK	▲ 1.27%
	'25s					Unsecured		Holdings, and JD.com	
								22.6% owned by management	
Hotel Properties Ltd	HPLSP	02-Jun-25	100.30	3.73%	170	Senior	Cessation put	39.42% owned by Ong Beng Seng (MD)	▼0.10%
	3.8% '25s					Unsecured	Change of	4.99% owned by Fu Kuo Chen David (D)	
							control put	22.52% owned by Wheelock Properties	
								Singapore Ltd	
Shangri-La Hotel Ltd	SLHSP	12-Nov-25	103.80	3.72%	825	Senior	-	Guarantor: Shangri-La Asia Ltd	0.00%
	4.5% '25s					Unsecured		14.835% owned by Kuok family	
								5.504% owned by directors	
								50.658% owned by Kerry Group Ltd	
Frasers Property	FPLSP 4.25%	21-Apr-26	102.05	3.85%	280	Senior	Make whole	Guarantor: Frasers Property Ltd	▼0.87%
Treasury Pte Ltd	'26s					Unsecured	call	58.64% owned by TCC Assets	

Email bonds@phillip.com.sg

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Perpetual bonds

SPH REIT: SPHRSP 4.1% Perp (YTW 3.94%)

- Low gearing of 29.5%, 40% asset value buffer
- 6 months of zero rental buffer

-		Maturity			-		-
		date/	Gearing	Ask	Ask	Z-	
Bond		Call date	(D/A)	price	YTW	Spread	Features
ow	SPHRSP 4.1% PERP	30/08/2024	27.6%	100.60	3.94%	414	Dividend stopper
	SPHSP 3.2% '30s	22/01/2030	28.9%	100.30	3.16%	218	Make whole call
	SPHSP 4.5% PERP	07/06/2024	28.9%	102.80	3.73%	436	Step up 100bps 6/24 Dividend stopper & pusher
	SPHSP 4% PERP	12/05/2025	28.9%	101.30	3.70%	368	Step up 100bps 6/25 Dividend stopper & pusher
	FCTSP 3.2% '23s	11/05/2023	28.8%	102.55	2.27%	192	Make whole call

Ascott ResTr: ARTSP 3.07% Perp (YTW 3.16%)

- Enough cash for 2 years of zero revenue
- Hotel occupancies improving

		Maturity date/	Gearing				
Bond		Call date	(D/A)	Ask price	Ask YTW	Z-Spread	Features
ow	ARTSP 3.07% Perp	30/12/2020	31.2%	97.30	3.16%	264	Dividend stopper
	FHREIT 4.45% Perp	12/05/2021	34.9%	92.30	3.35%	294	Dividend stopper
	FHREIT 2.63% '22s	06/07/2022	34.9%	99.80	2.73%	241	
	ARTSP 4.205% '22s	23/11/2022	31.2%	104.42	2.29%	194	
	ARTSP 3.523% '23s	09/11/2023	31.2%	103.05	2.56%	215	
	ARTSP 3.88% Perp	04/09/2024	31.2%	100.70	3.01%	252	Dividend stopper

Indicative prices as at 2 July 2020, Source: Bloomberg (OW: Overweight, N: Neutral, UW: Underweight)

Indicative prices as at 30 June 2020, Source: Bloomberg (OW: Overweight, N: Neutral, UW: Underweight)



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Singapore 3Q20 Equity Strategy



Responding with

overwhelming force

Paul Chew

Head Of Research

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4Jul20



*Responding to overwhelming (or decisive) force refers to terminating conflicts swiftly with minimum loss of life https://www.stocksbnb.com/reports/phillip-3q20-singapore-strategy-responding-with-overwhelming-force/

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The plus and minus



Source: unsplash.com

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Plus no. 1: Largest monetary stimulus



"will purchase Treasuries and MBS in the amounts needed"

- Fed press release 23Mar20

Source: CEIC, PSR

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.... And guiding no rate changes next 2.5 years



"We-re not even thinking about thinking about raising (interest) rates"

- Fed Chairman Jerome Powell on 10June 20 press conference

Source: FOMC Meeting 10June, PSR



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Record low interest rates will remain



"we find no intrinsic value in government bonds except as a hedge against market routs"

- 3Q20 Strategy report

- ✓ Growth Stimulus
- Positive for asset prices
- Equity relative attractive
- ✓ Yield the most valuable

Source: CEIC, PSR





Record levels of cash being hoarded



Year	FX Reserves	Deposits
	(US\$bn)	(S\$bn)
2016	-1.1	+36.6
2017	+33.3	+9.7
2018	+7.7	+21.3
2019	-8.2	+55.7
YTD5/20	+21.5	+52.2

Source: CEIC, PSR

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Plus No.2: Fiscal stimulus double the GFC worth US\$11tr

Global fiscal balance (% of GDP)



Source: IMF, PSR

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Singapore fiscal response is one of the largest globally



Date		Budget Spend	Total Exp.	Special Transfers	Overall Deficit	Overall Deficit	Reserves Draw
		S\$bn	S\$bn	S\$bn	S\$bn	% of GDP	S\$bn
Unity	18-Feb-20	6.8	83.6	22.0	10.9	2.1%	
Resilience	26-Mar-20	48.0	89.1	39.6	39.2	7.9%	17
Solidarity	6-Apr-20	5.1	89.8	43.6	44.3	8.9%	4
Fortitude	26-May-20	33.0	110.5	51.2	74.3	15.4%	31
	Total	92.9					52
2019 Budget			78.2	15.3	1.65	0.3%	

Source: PSR, IMF Fiscal Monitor, MOF, singaporebudget.gov.sg



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Plus No.3: Global effort for vaccine, > 140 companies





Stage	Number	Companies
Preclinical	> 125	Merck, Novartis, J&J, Sanofi, Vaxart
Phase 1	11	Genexine, Anhui Zhifei, Clover Biopharmaceutical, Inovio, CureVac, Genexine, ASV*, GRI*
Phase 2	8	Moderna, Sinovac, IMB*, BPF*, Novavax, CanSino Biologics, Imperical College London, CanSino Biologics
Phase 3	3	Sinopharm, Murdoch Children's Research Institute, AstraZeneca
Approval	0	

News of a vaccine can cause a rally in the market

Source: New York Times, PSR, https://www.nytimes.com/interactive/2020/science/coronavirus-vaccine-tracker.html



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Valuations remain attractive on dividend yield.....



Source: PSR, Bloomberg



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.... even on PE after 27% cut in earnings this year



Source: PSR, Bloomberg



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The minusCovid-19 cases stubbornly high



Source: CEIC, WHO, CDC, PSR, *Largest economies - US, China, Germany, UK, Spain, Italy, France, Japan, S Korea

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Singapore cases are contained....but a jump recently



Source: MOH, PSR

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..... similarly contained in worst hit countries



Source: CEIC, PSR

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U.S. please-lah wear mask...otherwise more lockdowns

US: COVID-19 New Daily Cases (7DMA)



Source: CEIC, CDC, PSR

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Singapore Market: Technical Outlook and Update

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6th July 2020



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STI seen some uptick but prices is still below key levels

- Prices had a strong sell-down below 50.0% of wave ((iii)) in early June.
- Rebound was seen at the start of July at the support of the channel.
- High probability of STI testing the resistance zone between 2,900 and 2,954.20. once the 50% level is broken.
- As long as STI remains below 3,000-3,045, the index is still in the bearish territory.



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Daily Chart wave analysis indicate a clearer short term run

- 2,636.05-2,598.40, Straits time Index will likely test the new resistance level at 2,900
- True enough, STI broke out of the falling wedge and Thursday saw the strongest rebound in 2 weeks.
- However, immediate resistance at 2,692 remain a strong immediate resistance to clear.



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DBS- Risk reward is rewarding

- DBS rebounded from 161.8% extension level of wave C at \$17.40.
- Rebound remain corrective in nature. However, as long as DBS stays above \$20.00 immediate support and breaks the resistance at \$22.50, DBS will likely test \$25.00.
- However, should DBS remains below \$22.50 while staying above \$20.00, then the possibility of a complex corrective flat will occur, which see prices testing the lower low in the long run.



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AEM – Weakness in momentum see stock entering into complex corrective waves

- AEM Holdings had a strong rebound on the 30th of June after breaking out of the falling wedge within the bullish flag
- However, the momentum did not last and was ranging for the next 3 consecutive periods with dojis candle in place, signifying a halt.
- The falling momentum has increased the probability of a complexed corrective wave of the double three and we should see price testing the \$3.00 psychological support before a rebound to test the next resistance zone at \$3.35-\$3.41.



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ComfortDelGro – Downtrend will persist

- ComfortDelGro initial sell-off was met with a strong piercing line which see price retest its resistance zone at \$1.64 and \$1.68.
- From a bearish flag/channel, it evolved into a rising broadening wedge which sees the stock plunging further as the pattern is considered a strong continuation pattern



Source: Bloomberg, PSR

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Hi-P International – Head and shoulder indicate a potential selling

- Hi-P will enter into a complex double three pattern after a weakening momentum is seen after 26th June 2020.
- We expect the first rebound at \$1.00 region and should price fails to break \$1.15, we would see another round of correction back to \$1.00.
- The resistance zone 1 is a crucial zone as failing to break will means a truncated sub-fifth wave and usually the following impulse wave will be much stronger as it lacks the momentum.



Source: Bloomberg, PSR

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Sector Views



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Private Residential: 29k units unsold, down 20% YoY





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Prices mildly negative (c.-5%), volumes to come at 5-yr average (c.8k)



Supporting property prices:

- 1. GLS 20% on the Confirmed List
- 2. Low interest rate and prices may spur sales
- 3. Stabilising policies deferment of loan payment, extension of ABSD
- 4. Higher land prices prevent deep discounts
- 5. Strong household balance sheet pre-COVID – LTV fell from 53% to 49% over 2 years



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Favorable conditions and growing financial resilience



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Telecommunications: No roaming will bite



- High margin roaming business: Estimated 10-15% of revenue; 748 Apr20 vs 1.59mn Apr19
- **Optus:** Loss of NBN hurt fixed broadband consumer and corporate business for several quarters
- Associates: Bharti performing well as competition subsidies
- Weak emerging market : Less spend on prepaid services
- No guidance: Both telcos not providing any guidance on their outlook
- Rating: NEUTRAL



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Land Transportation: Too intense the competition



Taxi supply down 3.3k (or -17%) from 1 year ago

Source: CEIC, PSR, Rail is NEL, DTL & LRT



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Marine Sector: Exploration is game over



Order books fell before recent oil price drop... now oil capex to cut ~20% in 2020



Inventory still too high at >500mn, exclude hidden storage at SPR

Source: CEIC, Bloomberg, PSR



42

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Technology (Hardware): Demand relatively resilient



1) Spending shifts online; 2) Consumer budgets move from experiences to goods



Work + Game + Spend from home

Source: CEIC, PSR



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Phillip Absolute 10 Model Portfolio

Company	1M	3M	YTD	Rating	Target Px (S\$)	Share Px (S\$)	Upside	Mkt Cap (US\$m)	Dvd. Yield
Yield									
As cott REIT	4.2%	26.6%	-24.8%	Accumulate	1.25	1.00	25%	2,220	7.6%
Asian PayTV (New)	0.8%	5.8%	-24.9%	Buy	0.15	0.127	18%	164	7.9%
NetLink	-5.8%	7.2%	2.6%	Accumulate	1.03	0.97	6%	2,705	5.4%
Dividend Growth									
Frasers Centrepoint Tr.	-4.9%	3.1%	-17.8%	Accumulate	2.61	2.31	13%	1,851	5.2%
DBS (New)	6.8%	12.0%	-19.6%	Accumulate	20.60	20.80	-1%	37,799	5.9%
<u>Growth</u>									
PropNex	5.8%	19.8%	5.8%	Buy	0.59	0.55	8%	144	6.4%
Thai Beverage	7.1%	11.6%	-24.2%	Buy	0.82	0.68	21%	12,134	3.2%
Venture Corp.	5.8%	19.2%	-0.1%	Accumulate	16.60	16.18	3%	3,350	4.3%
Re-rating Plays									
CapitaLand	1.0%	2.5%	-22.1%	Buy	3.94	2.92	35%	10,559	4.1%
Yoma (New)	23.5%	68.4%	-10.0%	Buy	0.46	0.32	46%	503	0.0%
Average	4.4%	17.6%	-13.5%				17%	71,429	5.0%

	Absolute	STI			
	10				
Jan20	-0.5%	-2.1%			
Feb20	-1.6%	-4.5%			
Mar20	-16.4%	-17.6%			
Apr20	10.1%	5.8%			
May20	1.0%	-4.3%			
Jun20	1.8%	3.2%			
Jul20					
Aug20					
Sep20					
Oct20					
Nov20					
Dec20					
YTD	-7.4%	-19.6%			
Out/(Un	12.2%				

Removed - Sheng Siong, Starhub and UOB

Source: Bloomberg, PSR, Performance is for illustration only and excludes brokerage, dividends and monthly rebalancing cost.



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DBS: Earnings resilience with attractive yield

1Q20 Highlights (S\$mn)		
Net Interest Income	2,482 (+7.4%)	
Net Fees & Commission	832 (+14.0%)	
Other Non-Interest Income	712 (+39.3%)	
Total Income	4,026 (+13.4%)	
Expenses	1,556 (+3.9%)	
Pre-Provision Operating Profit	2,470 (+20.3%)	
Allowance	1,086 (n.m.)	

Source: Company, PSR

Strong business momentum in 1Q20

- Robust growth across segments
- Buffer for slower growth subsequently

Net Fees & Commission poised for recovery

- (Recap) Wealth Management and brokeragerelated fees to benefit
- Stronger Investment Banking franchise

Attractive quarterly dividend

 \$0.33 of quarterly dividend represents c.6% annualised yield

Rating: NEUTRAL; TP: S\$20.60



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Ascott REIT: Stability and outperformance of select service



Sponsor's growth in no. of keys under management



Source: Company, PSR

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- 88 properties, across 15 countries low concentration risk per asset
- Corporate 41% : Leisure 59%
- Stability from geographical and lease structure diversification
- 20 ROFR properties, S\$2.1bn debt headroom (assuming gearing of 50%)
- Global footprint and increased brand recognition and loyalty programs
- Popularity of select-service accommodation preference for value, lower price point
- Rating: **BUY;** TP: **\$\$1.25 ;** FY20e dividend yield: **6.7%**



Frasers Centrepoint Trust: Powered by resilient growth



Projected increase in catchment population

- Resilient necessity spending and outperformance of fringe rents
- Organic growth: Projected 67.7% jump in HDB units surrounding three largest malls
- Inorganic Growth: 3 Pipeline assets from Sponsor and 6 PGIM's SG assets
- Rating: ACCUMULATE; TP: S\$2.61; FY20e dividend yield: 4.2%

FRASERS EXPERIENCE



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CapitaLand: Building recurring income and unlocking value



Source: Company, PSR

- Quality recurrent income growing 1/3 of FY19 revenues are recurring
- Capital-efficient disciplined asset recycling and tapping on external capital providers
- Unlocking value in new geographies (India) and asset classes (business parks)
- 10% ROE in 2019
- Rating: BUY; TP: \$\$4.20



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Yoma Strategic: Structural growth at a cheap price





- Conglomerate with entrenched foothold in Myanmar's fast-growing and most attractive consumer segments
- Large property land bank equivalent to 10-15 years of sale – Yoma Central / Star City / Peninsula Yangon
- Financial services poised for stellar growth on the back of a 5x YoY revenue leap in Wave Money



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Yoma Strategic Holdings (con't)



- F&B growth underpinned by at least 60% growth in KFC stores over the next three years (45 → 75)
- Current valuations depressed in view of structural growth prospects.
- Rating: BUY; TP: \$0.46



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Asian PayTV: Mr Unpopular



- Monopoly fibre provider for cable TV and broadband in Taiwan
- 2 reason to be positive
- a. Dividend is sustainable: \$50mn FCF vs S\$18mn dividend
- b. Optionality of high margin 5G backhaul service for mobile operators
- Dividend payout is after capex; S\$200mn dividend vs S\$250mn operating cash-flow
- Rating: BUY; Target price S\$0.15; Distribution yield: ~7.8%

Source: Company,, PSR



51

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Netlink NBN Trust: Slow and stable



- Monopoly fibre provider that cannot be replaced and regulatory protected return (pretax IRR 7%)
- Recurrent S\$13.80 per month from 1.427mn households = ~S\$236mn
- Impact from Covid-19 is minimal
- Household formation and capex will
 ensure growth
- Stable dividend yield 5.3%
- Rating: ACCUMULATE; TP: S\$1.03;

Source: Company,, PSR



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PropNex: Best financial metrics but cyclical



- Dominant:
- a. Largest real estate agency in Singapore
- Market share: private residential new launch 48%, private resale 45%, HDB resale 51%
- 2H20 results will fell Covid-19 impact
- Attractive metrics: ROE 24% on fixed assets of S\$3.5mn
- Sustainable yield of 6.7% (S\$13mn p.a. vs S\$89.8mn cash)
- Rating: **BUY**; TP: **\$\$0.60**.

Source: URA Realis, PSR



53

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Thai Beverage: Buying the dominance



- ~90% of earnings from spirits business
- Dominant market share: 95% spirits (Thailand) / 70% (Myanmar) / 40% beer (Thailand and VN)
- 3-week alcohol ban in Thailand: April
 -51% YoY and May +32% YoY
- Sabeco problematic in medium term due to decree 100 to driving penalties and advertising limits + Covid-19 + Interest expenses
- Valuations attractive at 14x PE on Covid-19 depressed earnings
- Rating: **BUY**; TP: **\$\$0.82.**



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Venture: SE Asia outsourcing winner



- Supply chain shifts to SE Asia from China
- Production disruption spill into 2Q20
- Grabbing profit share from global contract manufacturers
- 15x PE FY20e + Net cash of S\$852mn + Dividend yield 4.2% + ROE 12%
- Rating: ACCUMULATE; TP: \$\$16.60;

Source: CEIC, PSR



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Conclusion

- 1. Gradual recovery + aggressive easing almost perfect for equities
- 2. Economic trajectory will track the outbreak
- 3. Unclear shape of rebound but bottom has formed
- 4. Equity strategy will be centred around dividend yield
- 5. STI target (12 months) is 3000

56

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